

YOUR MISSION:

(you have no choice, you must accept it)

Procure, Select & Implement an AJCC Operator, Adult & Dislocated Worker Service Provider; and Rapid Response Service Provider ...

in **14** weeks!!!

Don't forget, you'll need a facility.

(...& be sure your co-located partners can come with you)

Challenge: The sole AJCC/WIOA Title I service provider for the County has chosen to not renew their contract as anticipated.

They notified you 14 weeks prior to the start of the new fiscal year.

Strategy: Conduct an unplanned procurement to identify a WIOA Title I services provider by July 1st! A Request for Proposal (RFP) was released in April seeking an AJCC one-stop operator; Adult & Dislocated Worker Service Provider; and Rapid Response/Layoff Aversion Service Provider. Three responses were received and a selection committee majority scored Eckerd Workforce Development (the County's current WIOA Youth provider) as the successful proposer. On May 31st the WDB approved the selection committee's recommended proposer and a contract was negotiated; approved by the WDB in June; and executed by the County Board of Supervisors in July.

Challenge: The AJCC has been operating in a facility owned by the contractor. *Strategy: Locate a facility that meets requirements, negotiate a lease, and coordinate the co-located partners (EDD and County Department of Social Services (DSS)) to move to a new facility; or work with current AJCC facility owner/prior contractor to determine if they*

would lease the space for continued operation of an AJCC. After several attempts to locate a facility that met ADA requirements and additional seismic requirements necessary for co-location of EDD, no viable facilities were identified. The facility owner of the current AJCC agreed to lease the space to the new AJCC contractor. A lease was established with the new AJCC contractor, and EDD and DSS were able to remain co-located at the AJCC.

Challenge: WIOA MOU Phase II is due September 1st and infrastructure costs/processes to date had been completed with an entity who no longer would be the AJCC contractor as of July 1st. *Strategy: Re-negotiate infrastructure costs with new AJCC contractor and ensure all MOU partners are in agreement.* Due to initial plan to relocate the AJCC to a new facility, revision of the draft MOU phase II was not able to begin until it was determined in June that the AJCC was going to remain at the same facility. Infrastructure costs that incorporated the new AJCC contractor occupancy space were identified and edits were made to the MOU. This newly revised MOU was sent out to partners for review and is in process of obtaining signature. The September 1st deadline for submission to the State will be met, however the signed version will be submitted at a later date following WDB and County Board of Supervisors approvals which are calendared for September.

Challenge: Transition to a new AJCC contractor while ensuring continuity of services to participants & employers. *Strategy: Facilitate contract close-out with current AJCC contractor and support transition of services, case files, and furniture/equipment to new contractor while ensuring adequate communication to the community.* The doors were open and AJCC services were available via the new contractor on July 1st! A plan was established prioritizing outreach and services to currently enrolled WIOA participants and engaged employers. A time-frame has been established for roll-out of full scope AJCC services and outreach/recruitment efforts to be underway. Technical assistance will be ongoing as new staff are hired, trained, and supported in establishing community partnerships.

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